## BRIDGEHousing

# Building Communities that Matter

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#### 2015 / 2016 Milestones

### Placemaking

BRIDGE completed or acquired 1,143 apartments in 2015, with nearly 7,000 additional homes in our pipeline. Our new Community Development initiative integrates the facets of our work far beyond housing, so that people and neighborhoods have more opportunities to thrive.

### The People We Serve

Our educational, health and financial programs for seniors, adults and youth were utilized some 65,000 times in 2015. BRIDGE's innovative model for strengthening high-poverty, complex communities drew national recognition.

### New Geographies

New construction and strategic acquisitions demonstrated BRIDGE's commitment to helping communities meet the need for quantity, quality and affordability. Our activity in 2015 included some newer places for BRIDGE, such as Pasadena, Seattle, Portland, Sacramento and San Leandro.

### Quality Assurance

BRIDGE provides property- and/or assetmanagement services for more than 10,000 apartments. From initial lease-up to ongoing maintenance, compliance and rehab of older buildings, BRIDGE is a careful steward of the long-term financial and physical health of the portfolio.

#### 2015 / 2016 Highlights

Free, on-site programs expand residents' educational opportunities and financial security, provide access to health and wellness information and services, build community and connect them to resources.

PROGRAMS

PEOPLE IN OUR

COMMUNITIES

S = R /

### SIEN scholarships \$165,595 awarded to 32 recipients

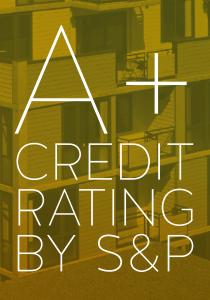
Each year, we award approximately 30 flexible scholarships of up to \$6,000 each to residents who are advancing their educational and career goals. Our development activity spans a range of types, from the mixed-income Abigail in Portland to large-scale communities such as Jordan Downs in Los Angeles.

CONSTRUCTION

N PIPFI IN

In its history, BRIDGE has been honored with local, national and international awards. In 2015, St. Joseph's Campus received the prestigious Global Award for Excellence from the Urban Land Institute.

MORE THAN 150 AVVARDS RECEIVED



The renewal of our A+ rating validates the stability and solid business model that we've demonstrated to investors and lenders for 33 years.

### LARGEST AFFORDABLE MODULAR DEVELOPMENT IN CALIFORNIA

At Marea Alta in San Leandro, BRIDGE turned to an innovative construction process to save time and money and reduce construction waste while delivering quality homes.

### BRIDGE is committed to bringing solutions and results to the table, strengthening neighborhoods and creating opportunities for the people and places we serve.

#### Dear Friends:

For two weeks last July, lines of people stretched down the block and around the corner as BRIDGE accepted applications for AvéVista, one of our newest properties in Oakland. More than 5,000 people applied for just 68 affordable apartments, driving home the severity of the housing crisis.

As communities from San Francisco to San Diego, Portland and Seattle grapple with the issue, we are proud to bring solutions and results to the table, strengthening neighborhoods and creating opportunities for the people we serve.

People like Latifa, for example, a longtime Oakland resident who moved into Mural at MacArthur Station in January. Her beautiful seven-year-old daughter, who was born prematurely, has faced many serious health challenges. "Before Mural, we were living in a small place in East Oakland, paying four times the rent, and my daughter had to play inside because there was drug activity in the neighborhood," she said. "We were praying and hoping to move into Mural, because we can afford it, and it's close to Children's Hospital."

Today, Latifa's daughter is thriving. "She loves the apartment, where she has room to move around, and she's already making new friends here. This place is such a blessing."

We're proud to have created a brighter future for Latifa, and we look forward to new successes ahead. Thank you for being our friend and partner in this transformative work.

Cynthia A. Parker President & CEO



Public- and private-sector partners at the ribbon cutting of Mural, the first residential component at MacArthur Station.



Rivermark in West Sacramento brings 70 affordable apartments to a walkable neighborhood close to jobs.

Wasie M. and his daughter feel blessed to live in their new home at AvéVista on Lake Merritt.

### Success Story

Building communities that matter means understanding a place's inherent strengths and collaborating on ways to enhance those strengths and add value. In 2015, BRIDGE launched a new initiative to integrate holistic community development practices into all aspects of our work.

### Community Development at Work

BRIDGE's vision is to strengthen communities and create opportunities, starting—but not ending—with housing. Our Community Development initiative leverages our role as a real estate developer to work across sectors and improve outcomes for people and neighborhoods.

In 2015, we made this approach a reality by entering into a partnership with SparkPoint Contra Costa, using an existing real estate asset. Richmond City Center, a BRIDGE property with 64 affordable apartments for families, originally opened in 1993.

We embarked on a 14-month, \$10.5 million renovation that upgraded apartments and building systems and transformed ground-floor space into a community room that is now home to SparkPoint Contra Costa West. Today, residents and neighbors visit SparkPoint in the Chevron Community Room to connect to an array of services that help them build more secure futures.

BRIDGE was thrilled to leverage a significant physical rehab into a true community development that delivers benefits far beyond housing.



### "We are excited to add BRIDGE to our list of partners to be better able to serve the residents and the Richmond community."

Betty Geishirt Cantrell, Director, SparkPoint Contra Costa



Celebrating the rededication of Richmond City Center and the opening of the Chevron Community Room with SparkPoint Contra Costa.

### BRIDGE is grateful for the support and partnership we receive from many organizations and individuals. We are especially appreciative of the significant support provided by the following:

DOUGLAS ABBEY RICHARD ADAMS ANKROM MOISAN ARCHITECTS ARTHUR J. GALLAGHER & CO. ALITOTEMP GERSON BAKAR & ASSOCIATES BANK OF AMERICA CARSON BARNETT AND TOM DUBENSKY **BATTERY FOUNDATION** BOHANNON FOUNDATION IFFF BOND AND MARY CORIEY C. PRESTON BUTCHER **BWB SOLUTIONS** CAHILL CONTRACTORS CALIFORNIA HOUSING PARTNERSHIP CORP. CANNON CONSTRUCTORS CAPITAL ONE RAY CARLISLE CARLSON BECK STEVE AND SUSAN CHAMBERLIN CHARLES PANKOW BUILDERS **CITI FOUNDATION** COLLIERS INTERNATIONAL COMMUNITY ECONOMICS CROSS POINT REALTY BILL AND SARA CUMBELICH S.D. DEACON CORP. OF CALIFORNIA JEAN DRISCOLL AND PETER CALTHORPE SHEILA DUIGNAN AND MIKE WILKINS HELEN DUNLAP ENTERPRISE COMMUNITY PARTNERS EQUITY COMMUNITY BUILDERS BILL FALIK AND DIANA COHEN FEDERAL HOME LOAN BANK OF SAN FRANCISCO THE FREED FAMILY FUND ROBERT FREED THE FREMONT GROUP FOUNDATION THE FRIEND FAMILY FOUNDATION GREG FUQUA THE HORACE W. GOLDSMITH FOUNDATION CATHY GREENWOLD GUBB & BARSHAY MIMI AND PETER HAAS FUND GARY HEIDENREICH

NANCY HEMMENWAY HOLLIDAY DEVELOPMENT THE HORACE W. GOLDSMITH FOUNDATION SARAH JELLEY THE JOHN STEWART COMPANY IPMORGAN CHASE BANK, N.A. BOB AND LISA KALMBACH RONALD H. KAUFMAN KOHLER COMPANY LAMBDA ALPHA INTERNATIONAL, GOLDEN GATE CHAPTER LOSTAND FOUNDATION LOW INCOME INVESTMENT FUND MARCUS & MILLICHAP MARIN COMMUNITY FOUNDATION MCGUIRE AND HESTER KENNETH MEISLIN THOMAS METCALF CONNIE MOORE AND ROGER GREER NAPA VALLEY COMMUNITY FOUNDATION NATIONAL TENANT NETWORK-SAN FRANCISCO BAY AREA NATIONAL AFFORDABLE HOUSING TRUST KEN NOVACK DENNIS AND GLORIA O'BRIEN EDDIE ORTON JOHN OSTERWEIS PACIFIC LIFE INSURANCE COMPANY PACIFIC GAS & ELECTRIC CO. PETER AND CHRISTY PALMISANO CYNTHIA PARKER

PAYETTE RIVER FOUNDATION PNC FOUNDATION PYATOK ARCHITECTS REZNICK GROUP JUDY RIFFLE AND BRAD WIBLIN ROCKRIDGE GEOTECHNICAL, INC. SAARMAN CONSTRUCTION THE SAN FRANCISCO FOUNDATION CRAIG SHIELDS ALAN L. AND RUTH STEIN ROBERT STEIN STEWARDS OF AFFORDABLE HOUSING FOR THE FUTURE IOHN STEWART WILLIAM STIPEK THE SWINERTON FOUNDATION KAT TAYLOR AND TOM STEYER TERRA SEARCH PARTNERS TWM ARCHITECTS & PLANNERS UNION BANK U.S. BANK U. S. GREEN BUILDING COUNCIL WAYNE AND GLADYS VALLEY FOUNDATION VAN METER WILLIAMS POLLACK WALSH CONSTRUCTION CO SCOTT WARD WEINGART FOUNDATION WELLS FARGO INSURANCE SERVICE WELLS FARGO FOUNDATION BARBARA WHITFIELD



For a full list of donors, please visit our website at www.bridgehousing.com.

### Our Developments

PROJECT NAME	PROJECT LOCATION	PROJECT TYPE	TOTAL HOMES & APARTMENTS	AFFORDABLE HOMES & APARTMENTS	DEVELOPMENT
ACQUISITIONS					
25 SANCHEZ (RAD PHASE 1)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	90	90	N/A
255 WOODSIDE (RAD PHASE 1)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	110	110	N/A
462 DUBOCE (RAD PHASE 1)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	42	42	N/A
HOLLY COURTS (RAD PHASE 1)	SAN FRANCISCO, CA	FAMILY RENTAL	118	118	N/A
OCEAN VIEW	PACIFICA, CA	SENIOR RENTAL	100	100	N/A
woodland park	HILLSBORO, OR	SENIOR/FAMILY RENTAL	111	111	N/A
ACQUISITIONS			571	571	
25 SANCHEZ (RAD PHASE I)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	90	90	44,451,000
255 WOODSIDE (RAD PHASE I)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	110	110	52,779,000
462 DUBOCE (RAD PHASE I)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	42	42	30,915,000
HERITAGE SQUARE SENIOR	PASADENA, CA	SENIOR RENTAL	70	70	22,874,000
HOLLY COURTS (RAD PHASE I)	SAN FRANCISCO, CA	FAMILY RENTAL	118	118	69 119 000

IN CONSTRUCTION			1,111	1,084	\$ 429,384,000
woodland park	HILLSBORO, OR	SENIOR/FAMILY RENTAL	111	111	19,101,000
THE ABIGAIL (NORTH PEARL)	PORTLAND, OR	FAMILY RENTAL	155	128	47,933,000
SAN LEANDRO BART GARAGE	SAN LEANDRO, CA	GARAGE	0	0	7,567,000
OCEAN VIEW	PACIFICA, CA	SENIOR RENTAL	100	100	34,935,000
MAREA ALTA	SAN LEANDRO, CA	FAMILY RENTAL	115	115	58,131,000
IVY AT COLLEGE PARK (PHASE II)	CHINO, CA	FAMILY RENTAL	200	200	41,579,000
HOLLY COURTS (RAD PHASE I)	SAN FRANCISCO, CA	FAMILY RENTAL	118	118	69,119,000
HERITAGE SQUARE SENIOR	PASADENA, CA	SENIOR RENTAL	70	70	22,874,000
462 DUBOCE (RAD PHASE I)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	42	42	30,915,000
255 WOODSIDE (RAD PHASE I)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	110	110	52,779,000
25 SANCHEZ (RAD PHASE I)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	90	90	44,451,000

#### IN CONSTRUCTION

#### IN APPROVALS

GRAND TOTAL TO DATE			24,089	17,995	\$ 5,756,397,470
1983—2014 TOTAL			16,615	12,590	\$ 3,165,628,470
IN APPROVALS			5,841	3,799	\$ 2,031,753,000
WESTVIEW VILLAGE (PHASE I)	VENTURA, CA	FAMILY RENTAL	131	131	47,955,000
TRANSBAY 9	SAN FRANCISCO, CA	FAMILY RENTAL	109	109	85,810,000
SAN LEANDRO SENIOR	SAN LEANDRO, CA	SENIOR RENTAL	85	85	32,042,000
RIVERPLACE PARCEL 3	PORTLAND, OR	FAMILY RENTAL	366	204	124,372,000
POTRERO MASTERPLAN AND BLOCK X	SAN FRANCISCO, CA	FAMILY RENTAL	71	71	43,146,000
POTRERO (MULTI-PHASE)	SAN FRANCISCO, CA	MASTERPLAN	1600	816	600,000,000
MISSION DOLORES (RAD PHASE II)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	91	91	51,544,000
MADERA VISTA (SUMMERHOUSE PHASE II	I) TEMECULA, CA	FAMILY RENTAL	30	30	8,215,000
MACARTHUR PARCEL C1	OAKLAND, CA	FAMILY RENTAL	TBD	TBD	TBD
MACARTHUR PARCEL A	OAKLAND, CA	FAMILY RENTAL	TBD	TBD	TBD
JORDAN DOWNS (MULTI-PHASE)	WATTS, CA	MASTERPLAN	1350	1100	800,000,000
ELEMENT 78	PORTLAND, OR	FAMILY RENTAL	TBD	TBD	TBD
CENTRAL STATION (PHASE II) / 16TH ST TRAIN STN	OAKLAND, CA	FAMILY RENTAL/LAND DEVELOPMENT	1170	324	TBD
CORONADO SPRINGS	SEATTLE, WA	FAMILY RENTAL	332	332	45,735,000
ALEMANY (RAD PHASE II)	SAN FRANCISCO, CA	FAMILY RENTAL	158	158	138,768,000
4840 MISSION	SAN FRANCISCO, CA	FAMILY RENTAL	84	84	TBD
3850 18TH ST (RAD PHASE II)	SAN FRANCISCO, CA	SENIOR/DISABLED RENTAL	107	107	54,166,000
1950 MISSION	SAN FRANCISCO, CA	FAMILY RENTAL	157	157	TBD

### **Consolidated Financial Statements**

POSITION			2015		2014	
ASSETS	Cash and cash equivalents	\$	73,520,000	\$	68,789,000	
	Restricted cash and deposits		64,204,000		52,062,000	
	Accounts receivable - net		8,070,000		3,585,000	
	Notes receivable		24,229,000		16,334,000	
	Prepaid expenses, deposits and impounds		44,562,000		21,837,000	
	Property and equipment - net		1,617,208,000		1,424,583,000	
	Deferred costs - net		15,507,000		15,697,000	
	Land under lease and other investments		7,815,000		8,967,000	
	Total assets		1,855,115,000		1,611,854,000	
LIABILITIES AND NET ASSETS	Liabilities:					
NET ASSETS	Accounts payable and accrued expenses		57,316,000		52,323,000	
	Notes and interest payable		1,268,602,000		1,099,542,000	
	Deferred revenues		33,050,000		33,449,000	
	Security and other deposits		6,407,000		4,421,000	
	Total liabilities		1,365,375,000		1,189,735,000	
	Net Assets: Unrestricted:					
			165,888,000		152 025 000	
	Controlling interests Non-controlling interests		318,656,000		152,035,000 265,266,000	
	Total unrestricted		484,544,000		417,301,000	
	Temporarily restricted:		3,536,000		3,158,000	
	Permanently restricted:		1,660,000			
	Total net assets		489,740,000		1,660,000 422,119,000	
	Total liabilities and net assets	\$	1,855,115,000	\$	1,611,854,000	
	The above Financial Statements were consolidated adopting EITF 04-5 whereby entities which BRIDGE controls are consolidated. To obtain a copy of BRIDGE's audited financial statements, please contact the BRIDGE offices.					
ACTIVITIES			2015		2014	
SUPPORT AND REVENUE	Rental income - net of vacancies and concessions	\$	112,571,000	\$	103,113,000	
	Developer fees		11,083,000		12,006,000	
	Management revenue		3,206,000		3,628,000	
	Contributions		23,760,000		41,296,000	
	Interest income		1,462,000		909,000	
	Interest income Other		1,462,000 6,706,000		909,000 5,865,000	

EXPENSES	Program services <sup>(1)</sup>	120,611,000	123,015,000
	Supporting services	7,930,000	8,745,000
	Fundraising	408,000	545,000
	Total expenses	 128,949,000	132,305,000
	Cash Operating Income	\$ 29,839,000	\$ 34,512,000

<sup>(1)</sup> Expenses exclude \$47,093,000 and \$39,974,000 of non-cash Depreciation and Amortization Expense and \$9,640,000 and \$9,255,000 of non-cash Interest Expense on project related subordinate financing in 2015 and 2014 respectively.

### **BRIDGE** Leadership

BRIDGE is governed by a Board of Directors who share a commitment to "quality, quantity and affordability" with our Senior Leadership Team.

#### **Board of Directors**

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