BRIDGE

Building Strength

2021 / 2022 ANNUAL REPORT

Highlights

La Plazita Preschool and Infant Center, co-located at BRIDGE's Marea Alta in San Leandro, CA

Equitable Development

Among BRIDGE's newest communities are Broadway Cove and 735 Davis: 178 homes in San Francisco. This award-winning codevelopment with The John Stewart Co. serves families and seniors whose incomes range from 0 to 120% of Area Median Income.

Serving People

As the pandemic wore on, BRIDGE's services team continued to support residents with wellness checks and access to benefits, rental assistance and groceries. In 2021, 150,000+ pounds of food were distributed to BRIDGE residents.

Sunshine in Suisun

With Sunrun, BRIDGE marked the completion of a new solar installation at Cottonwood Creek in Suisun City in 2021. This Solar on Multifamily Affordable Housing project helps residents save on their utility bills and provides job training opportunities.

DEI Commitment

BRIDGE introduced its three-year Diversity, Equity and Inclusion (DEI) Plan last year. Respecting the rights and dignity of others, and accepting people for who they are and for their knowledge, skills and experience, is integral to BRIDGE's values and beliefs.

Milestones

Aloha Family Housing construction site, Washington County, OR

New Leadership

BRIDGE welcomed Ken Lombard onboard as President & CEO in late 2021. In the words of Board Chair Kenneth Novack, "Ken is a value-oriented, thoughtful leader who is fully committed to our mission...someone who will take our organization to the next level."

Hope and Renewal

On a lot left vacant and blighted since the 1992 Los Angeles Civil Uprising, BRIDGE, the Coalition for Responsible Community Development and Primestor Development started construction on Evermont, which will bring homes, retail and jobs to South Los Angeles.

Transformational Capital

In 2022, BRIDGE secured a \$250M set-aside for project-level financing from Morgan Stanley and National Equity Fund under a program that promotes affordable and workforce housing. BRIDGE estimates this commitment will leverage up to \$1B in additional capital.

Nurturing Scholars

This year, BRIDGE awarded \$480,000 in competitive scholarships to 53 residents who are pursuing their educational and career goals-the largest annual award total since BRIDGE's first scholarship program launched in 2001.

Leadership Message

Dear Friends,

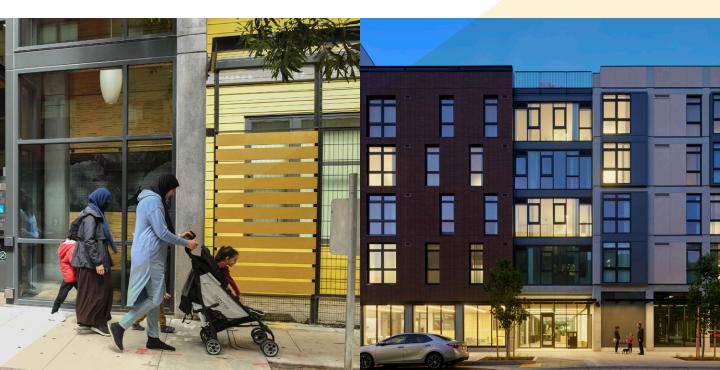
After nearly a year at the helm of BRIDGE, I am more inspired than ever to advance our mission to improve people's lives and strengthen communities through innovative solutions that start with an affordable, quality place to call home. From Seattle to San Diego, the need for stable, affordable housing has become increasingly urgent. With our valued partners and talented team, we are proud to collaborate on innovative solutions to the nation's crises of housing and homelessness.

In Long Beach, for example, we're building Wellspring, a mixed-use, multi-generational property that will feature a new community health and wellness center along with 88 affordable apartments. The homes will serve families with low incomes, and 20 apartments are set aside as permanent supportive housing for seniors who have experienced homelessness. This is just one of many dynamic developments in our pipeline that will deliver far-reaching and long-term community benefits.

With 18 developments under construction this year, it's exciting and gratifying to bring high quality, affordable apartments to communities up and down the West Coast, and to provide property management services that keep our buildings running smoothly day-to-day. And as our portfolio grows, we are steadfast in our commitment to good stewardship, to ensure these homes are in solid financial and physical condition for years to come.

Many thanks to you, our partners and friends, for your continued support and camaraderie!

Sincerely, Kenneth T. Lombard President & CEO



Structural

Supporting communities from the ground up.

Integrity

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Our Donors

BRIDGE is grateful for the partnership and support of donors who believe in our mission to strengthen communities through affordable homes and transformative programs and services. We extend our deepest thanks to our donors!

\$500,000 and above RON AND MARY NAHAS THE HARRY AND JEANETTE

WEINBERG FOUNDATION, INC.

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KEN AND DEBORAH NOVACK BESSEMER TRUST

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Our Developments

| Project Name | City | State | Project Type | Total Homes & Apartments | Affordable Homes & Apartments | Dev Cost |
|--|---------------------|-------|---------------------|-----------------------------|----------------------------------|---------------|
| Acquisitions | | | | | | |
| Belleau Woods | Beaverton | WA | Family Rental | 64 | 64 | 16,165,989 |
| Acquisitions Totals | | | | 64 | 64 | 16,165,989 |
| In Construction (as of 12/31/2021) | | | | | | |
| Jordan Downs Phase 2 (Area H) | Los Angeles | CA | Family Rental | 80 | 80 | 45,537,910 |
| Berkeley Way (BRIDGE Affordable) | Berkeley | CA | Family Rental | 89 | 89 | 62,563,741 |
| Berkeley Way (BFHP) | Berkeley | CA | Supportive | 53 | 53 | 59,506,538 |
| Mission Bay Block 9 | San Francisco | CA | Supportive | 141 | 141 | 87,745,044 |
| RiverPlace Phase 2 | Portland | OR | Family Rental | 178 | 178 | 81,120,022 |
| Westview Village Phase III | Ventura | CA | Family Rental | 105 | 105 | 75,551,573 |
| Centertown | San Rafael | CA | Portfolio | 60 | 60 | 31,348,588 |
| Aloha | Beaverton | OR | Family | 82 | 82 | 30,359,080 |
| 4840 Mission | San Francisco | CA | Family | 137 | 137 | 117,099,304 |
| Anaheim and Walnut | Long Beach | CA | Family | 88 | 88 | 57,602,699 |
| Fruitvale | Oakland | CA | Family / Supportive | 181 | 181 | 139,477,628 |
| Potrero Phase II Infrastructure | San Francisco | CA | Infrastructure | 0 | 0 | 29,141,134 |
| San Leandro Childcare | San Leandro | CA | Commercial | 0 | 0 | 2,100,000 |
| In Construction Totals | | - | | 1,194 | 1,194 | 819,153,261 |
| In Approvals (as of 12/31/2021) Acorn I/II/II | Oakland | СА | Family | 293 | 293 | TBD |
| St Luke's | Seattle | WA | Family | 85 | 85 | 39,615,968 |
| Amador Station | Dublin | CA | Family | 136 | 136 | 109,635,302 |
| 440 Arden Way | Sacramento | CA | Family / Supportive | 124 | 124 | 89,619,292 |
| 505 Royer | Roseville | CA | Senior | 69 | 69 | 37,365,815 |
| Sycamore | Danville | CA | Senior | 74 | 74 | 29,896,551 |
| Lancaster | Lancaster | CA | Family | 114 | 114 | 57,258,815 |
| Daly City Carter Martin | Daly City | CA | Family | 122 | 122 | 132,043,477 |
| Spring District | Bellevue | WA | Family | 235 | 235 | 104,427,653 |
| South San Francisco PUC Master Plan | South San Francisco | | Family | 158 | 158 | 123,890,326 |
| 1740 San Pablo | Berkeley | CA | Family | 51 | 51 | 48,482,312 |
| Aviara | Carlsbad | CA | Family | 70 | 70 | 30,865,000 |
| COMM22 Warehouse/Addition | San Diego | CA | Family | 70 | 70 | 20,359,683 |
| Balboa Reservoir | San Francisco | CA | Masterplan | 1100 | | 580,629,000 |
| Cedar & Kettner | San Diego | CA | Senior | 64 | 64 | 40,986,750 |
| Jordan Downs (multi-phase) | Los Angeles | CA | Masterplan | 574 | 366 | TBD |
| Los Lirios | Los Angeles | CA | Family / Supportive | 64 | 64 | 48,540,215 |
| Mayfair Site/El Cerrito Del Norte BART | El Cerrito | CA | Family | 67 | 67 | 40,766,524 |
| Northgate ETOD | Seattle | WA | Family | 232 | 232 | 83,872,506 |
| Potrero (multi-phase) | San Francisco | CA | Masterplan | 1257 | 744 | TBD |
| Potrero Block B | San Francisco | CA | Family | 157 | 157 | 78,530,391 |
| South Cooper Mountain | Beaverton | OR | Family | 75 | 75 | 31,595,830 |
| Vermont and Manchester | Los Angeles | CA | Family / Supportive | 118 | 118 | 116,531,962 |
| Vermont and Manchester | Los Angeles | CA | Senior / Supportive | 62 | 62 | 49,960,830 |
| HHH New Hampshire | Los Angeles | CA | Supportive | 95 | 95 | 51,526,217 |
| Post 310 | San Diego | СА | Family / Supportive | 43 | 43 | TBD |
| Newhall Ranch Inclusionary | Santa Clarita | CA | Family | 100 | 100 | TBD |
| Westview Village Phase II | Ventura | CA | Senior | 50 | 50 | 26,878,838 |
| Heritage Square Phase 2 | Pasadena | CA | Senior Supportive | 70 | 70 | 39,934,470 |
| Jordan Downs Phase IIIA | Los Angeles | CA | Family | 76 | 76 | 42,572,597 |
| Jordan Downs Phase IIIB | Los Angeles | CA | Family | 119 | 119 | 63,735,376 |
| In Approvals - Totals | | | | 5,924 | | 2,119,521,700 |
| Total 1983-2021 Completed Activity | | | | 19,668 | | ,829,497,855 |
| Grand Total to Date | | | | 26,850 | | ,784,338,805 |
| | | | | | | |

Our Financials

| Assets | 2021 | 2020 |
|--|--|---|
| Assets | | |
| Cash and cash equivalents | \$ 188,804,000 | \$ 96,062,000 |
| Restricted cash and deposits | 113,625,000 | 115,381,000 |
| Accounts receivable - net | 8,887,000 | 12,919,000 |
| Notes receivable | 22,603,000 | 22,864,000 |
| Prepaid expenses, deposits and impounds | 14,029,000 | 13,453,000 |
| Property and equipment - net | 2,639,505,000 | 2,368,792,000 |
| Deferred costs - net | 5,276,000 | 5,634,000 |
| Land under lease and other investments | 11,320,000 | 10,636,000 |
| Total assets | \$ 3,004,049,000 | \$ 2,645,741,000 |
| Liabilities And Net Assets Liabilities Accounts payable and accrued expenses Notes and interest payable Deferred revenues Security and other deposits | \$ 81,664,000 2,192,188,000 8,281,000 7,778,000 | \$ 83,134,000 1,872,363,000 13,037,000 6,935,000 |
| Total liabilities | \$ 2,289,911,000 | \$ 1,975,469,000 |
| Net Assets Without donor restrictions: | | |
| Controlling interests | \$ 173,301,000 | \$ 163,925,000 |
| Non-controlling interests | 533,773,000 | 497,425,000 |
| Total without donor restrictions | 707,074,000 | 661,350,000 |
| With donor restrictions | 7,064,000 | 8,922,000 |
| Total net assets | 714,138,000 | 670,272,000 |
| Total liabilities & net assets | \$ 3,004,049,000 | \$ 2,645,741,000 |

*The above Financial Statements were consolidated adopting EITF 04-5 whereby entities which BRIDGE controls are consolidated. To obtain a copy of BRIDGE's audited financial statements, please contact the BRIDGE offices.

| Activities | 2021 | 2020 |
|--|-------------------|----------------|
| Support & Revenue | | |
| Rental income - net of vacancies and concessions | \$ 177,116,000 | \$ 170,564,000 |
| Developer Fees | 15,190,000 | 20,308,000 |
| Management revenue | 7,320,000 | 1,331,000 |
| Contributions | 5,910,000 | 11,002,000 |
| Interest income | 1,165,000 | 1,116,000 |
| Other | 10,916,000 | 10,971,000 |
| Total support and revenue | \$ 217,617,000 | \$ 215,292,000 |
| Expenses | | |
| Program services ⁽¹⁾ | \$ 187,070,000 | \$ 170,327,000 |
| Supporting services | 9,125,000 | 9,947,000 |
| Fundraising | 875,000 | 878,000 |
| Total expenses | 197,070,000 | 181,152,000 |
| Cash Operating Income | \$ 20,547,000 | \$ 34,140,000 |

(1) Expenses exclude \$82,258,000 and \$72,787,000 of non-cash Depreciation and Amortization Expense and \$20,735,000 and \$17,802,000 of non-cash Interest Expense on project related subordinate financing in 2021 and 2020, respectively.

Our Leadership

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Smitha Seshadri Executive Vice President

Brad Wiblin Executive Vice President

Aruna Doddapaneni Senior Vice President of Development

Katherine Fleming Senior Vice President of Portfolio

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Erik Lund Vice President of Finance & Accounting

Kristine Miranda Vice President of Impact Investments

Susan J. Neufeld Vice President of Evaluation & Resident Program Design

Christian Wiedel Interim Vice President of Property Management

BRIDGE is governed by a Board of Directors who share a commitment to "quality, quantity and affordability" with our Senior Leadership Team.

